



CONTACT: Nicole Ghala  
TERiX Computer Service  
614.717.9285 x411  
[nghala@TERiX.com](mailto:nghala@TERiX.com)

– FOR IMMEDIATE RELEASE –

## TERiX CONTINUES RECORD GROWTH IN 2008

**Sunnyvale, CA—March 14, 2008**—TERiX growth in 2007 was strong evidence of their value proposition in the marketplace. Now in its 10<sup>th</sup> Anniversary year, record growth continues.

“While the OEMs and many regional service firms are locking down to weather a financial storm, TERiX has budgeted nine strategic hires in just one of our groups in Q1”, said Larry Quinn, Director of Sales and Marketing at TERiX. “Current economic conditions will drive CIO’s to expect better service and value in the support services they receive from their maintenance partner. Renewing an OEM support agreement without taking a closer look is simply not an option for most data center customers today”, Quinn further stated.

TERiX serves some of the industry’s most recognizable brands in nearly every industry vertical, from manufacturing, to technology/internet, banking/finance, retail, telecommunications and government. Over the past 10 years, TERiX has grown at a 35% per year average and has been profitable in each year, now serving UNIX systems hardware and operating systems support for major manufacturers, storage systems, as well as hardware support for the Wintel/Blade Industry Standard servers market.

“TERiX focus on the customer provides a better service experience and can usually save double-digit percentages from the OEM service pricing model. Now, more than ever, customers have really begun to question what the manufacturers are providing for their service dollar investment. We now find ourselves investing in personnel to keep up with the wave of change”, Quinn said.

TERiX headquarters is located at 388 Oakmead Parkway, Sunnyvale, California; with Sales/Marketing/Alliances efforts led from its Dublin, Ohio offices. TERiX provides maintenance services in the US and 44 countries.

TERiX provides a comprehensive range of custom and standardized hardware and software maintenance and service options in support of Sun™ (Nasdaq: JAVA), IBM™ (NYSE: IBM), HPT™ (NYSE: HPQ), and SGI™ Unix-based servers, Windows servers and SAN and NAS storage systems. TERiX serves over 900 customers in the United States and abroad and its clients include Fortune 500 companies in industries as diverse as aerospace, telecom, banking, technology, public sector, manufacturing and finance. TERiX is a privately held company whose web address is [www.TERiX.com](http://www.TERiX.com).